

**Table 3: Logistics Planning & Management Services Pathway**

Occupation Title	Occupation Description	Occupation-Specific Knowledge & Skills	Education/ Training Requirements
Logistics Manager	Plan, direct, and coordinate the logistical functions of an organization (planning and managing the physical distribution of products on a national or global basis)	<ul style="list-style-type: none"> <li>• Knowledge of principles and methods for moving goods</li> <li>• Knowledge of best practices for customer service and quality</li> <li>• Knowledge and application experience with leadership, human resource management, resource allocation, and strategic planning</li> <li>• Knowledge forecasting, analysis, supply chain, and project management software</li> <li>• Knowledge of methods and procedures for analysis of logistics system performance</li> <li>• Knowledge of proposal writing, project planning, and negotiating contracts</li> <li>• Knowledge of demand forecasting and supply chain economics</li> </ul> <p>Key skills include leadership, delegating, organization, communication, decision making, problem solving, analytical analysis, negotiation, and time/task/project management</p>	BA or BS degree, with industry experience required by some as well
Logistician	Analyze, plan, and coordinate the most efficient and cost effective distribution and storage of products, often using more than one mode of transportation	<ul style="list-style-type: none"> <li>• Knowledge of principles and methods for moving goods</li> <li>• Knowledge of best practices for customer service and quality</li> <li>• Knowledge of logistics system design and performance requirements</li> <li>• Knowledge forecasting, cost-benefit analysis, supply chain, and project management software</li> <li>• Knowledge of demand forecasting and supply chain economics</li> <li>• Knowledge of developing transportation plans, routes, and schedules</li> <li>• Knowledge of warehousing and storage solutions</li> <li>• Knowledge of local, state, and/or national supply-chain reporting and documentation procedures</li> </ul> <p>Key skills include analytical thinking, problem solving, decision making, communication, time/task/project management, organization, and negotiation</p>	BA or BS degree, with industry experience required by some as well

(Table 3, continued)

<b>Occupation Title</b>	<b>Occupation Description</b>	<b>Occupation-Specific Knowledge &amp; Skills</b>	<b>Education/ Training Requirements</b>
Logistics Coordinator	Assist in the coordination of the distribution and transportation of products	<ul style="list-style-type: none"><li>• Knowledge of principles and methods for moving goods</li><li>• Knowledge of best practices for customer service and quality</li><li>• Knowledge of corporate procedures regarding creation of shipping/distribution and transportation documentation</li><li>• Knowledge of transportation plans, routes, and schedules</li><li>• Knowledge of logistical, business, procurement, and supply chain software</li><li>• Knowledge of administrative and clerical procedures for managing records</li></ul> <p>Key skills include communication, time and resource management, applied mathematics, critical thinking, and computer</p>	Previous work experience, with vocational or business training preferred; associate's or bachelor's degree may be required by some